

Monthly Report

August 1, 2023 – August 31, 2023





Executive Director Brian Hanna



Acting Director Marlon I. Brown, DPA

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Medical Marijuana Facility Licensing

1. Product Sales

Sales by Product Type				
August 1 – August 31				
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales	
Flower	1,504.59	0.00	\$2,559,238.04	
Shake/Trim	293.69	0.00	\$327,459.90	
Concentrate	53.69	0.00	\$291,259.99	
Inhalable Compound Concentrate	90.11	0.00	\$478,479.57	
Vape Cartridge	267.98	0.00	\$1,363,674.47	
Kief	0.88	0.00	\$2,157.44	
Infused-Edible	7,115.55	15.22	\$545,049.32	
Infused Non-Edible Solid	63.67	0.00	\$25,605.48	
Infused Liquid	0.00	7,331.18	\$39,980.43	
Infused Non-Edible Liquid	0.00	93.42	\$1,373.60	
August Total	9,390.16	7,439.82	\$5,634,278.24	

Additional Sales Information		
August 1 - August 31		
Category Amount		
Sales To Date (as of Aug 31)	\$1,586,972,915.94	
Sales Deliveries	\$179,142.71	
Average Retail Flower Price (oz.)	\$106.31	

2. Plants

Plants		
Active Plants		
As of August 31		
Plant State Number		
Immature	118,509	
Vegetative	320,290	
Flowering	591,550	

Destroyed & Harvested Plants		
August 1 - August 31		
Plant State		
Immature - Destroyed	25,583	
Vegetative - Destroyed	13,033	
Flowering - Destroyed	2,212	
Plants Harvested	66,778	

3. Packages and Inventory

Packages			
As of August 31			
Package State Number			
Active	223,768		
On Hold	357		
In Transit	1,648		
August 1 - August 31			
Package State Number			
Finished 5,167			

Inventory			
As of August 31			
Category	Amount (lbs.)		
Flower at Growers (Test Passed)	5,365.92		
Flower at Provisioning Centers	11,101.60		
Flower at Processors	19,011.08		
Fresh Frozen Flower at Processors	20,434.79		
Concentrates at Processors	11,321.44		
Infused Solids at Processors	25,346.32		
Infused Liquids at Processors (Fl. Oz.)	30,501.84		

4. <u>Transfers</u>

Products Shipped			
August 1 - August 31			
License Type Pounds Shipped Fluid Ounces Shippe			
Grower Class A	966.16	0.00	
Grower Class B	501.43	0.00	
Grower Class C	20,387.63	0.00	
Processor	26,410.80	17,904.00	
Provisioning Center	1,686.33	2,977.89	
Safety Compliance Facility	0.31	0.00	
Secure Transporter	12,780.13	11,878.90	

Transfers		
August 1 - August 31		
Transfer Type	Number	
Completed	1,894	
Voided	13	

5. <u>Initial Applications</u>

Initial Applications					
August 1 - August 31					
License Type Received Approved Denied					
Prequalification	18	19	0		
Grower Class A	0	0	0		
Grower Class B	0	0	0		
Grower Class C	12	16	0		
Processor	4	2	0		
Provisioning Center	0	1	0		
Secure Transporter	1	0	0		
Safety Compliance Facility	1	1	0		
Total	36	39	0		

6. Renewal Applications

Renewal Applications					
August 1 - August 31					
License Type Received Approved Denied					
Grower Class A	2	4	0		
Grower Class B	1	2	0		
Grower Class C	48	48	0		
Processor	4	7	0		
Provisioning Center	16	26	1		
Secure Transporter	1	2	0		
Safety Compliance Facility	0	1	0		
Total	72	90	1		

7. Active Licenses

	Active Licenses								
Grower A Grower B Grower C Processor Provisioning Secure Transporter Compliance Total									
46	18	967	134	285	19	25	1494		

8. Application Processing Time

Application Processing Time (Calendar Days)						
August 1 - August 31						
License Type Initial Renewal Applications						
Prequalification	25.79	-				
Grower Class A	-	29.50				
Grower Class B	-	17.50				
Grower Class C	63.94	29.71				
Processor	234.00	29.88				
Provisioning Center	25.00	23.46				
Secure Transporter	-	49.50				
Safety Compliance Facility	21.00	26.00				
August Step 2 Average	76.85	28.29				
August Total Average	51.97	-				

9. Actions Taken by the CRA

Disciplinary Actions Taken by the CRA							
August 1 - August 31							
License Type Warning Formal Consent Final Complaint Order Order							
Grower Class A	0	1	0	0			
Grower Class B	0	0	0	0			
Grower Class C	2	32	3	0			
Processor	1	9	2	0			
Provisioning Center	4	15	2	0			
Secure Transporter	0	0	2	0			
Safety Compliance Facility	0	6	3	0			

10. Complaints and Investigations

Complaints and Investigations					
August 1 - August 31					
Enforcement & Legal Data Amount					
Number of Complaints Received	113				
Number of Investigations Opened	152				
Number of Investigations Closed	53				
Average Time to Complete an Investigation (Calendar Days)	86.9				
Number of Enforcement Actions Taken*					
* Includes both MMFL and AU data					

11. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 0

Number of administrative hearings pertaining to each regulated activity.

Provided are all the hearings that have been involved with the CRA, e.g., denials, lawsuits, etc.

Approximate Amounts:0

Denials: 0 Litigation: 0

Circuit Court Appeals: 0

12. Revenue and Expenses

Application Fees	
	August 1 - August 31
	Amount
August	\$51,000

	Regulatory Assessment Fees								
	August 1 - August 31								
_	Grower Class B Grower Class C Processor Provisioning Center Compliance Facility Secure Transporter						Total		
August	\$0	\$0	\$66,416	\$9,925	\$2,551	\$0	\$0	\$78,892	

	Renewal							
	August 1 - August 31							
	Grower Class A	Grower Class B	Grower Class C	Processor	Provisioning Center	Safety Compliance Facility	Secure Transporter	Total
August	\$4,500	\$3,000	\$246,000	\$18,000	\$201,708		\$12,813	\$486,021

	Total Licensing Revenue Collected		
August 1 - August 31			
	Amount		
August	\$615,913		

	Expenses
	August 1 - August 31
	Amount
State Employee Wages	\$420,356.95
State Employee Benefits	\$184,034.00
Materials and Equipment	\$246,455.53
August Total	\$850,846.48

13. <u>Municipalities Opted In to the MMFLA</u>

Municipalities				
As of August 31				
Opted In				
171				

14. Provisioning Centers Approved for Home Delivery

Home Deliveries				
As of August 31				
Provisioning Centers				
336				

Adult-Use Establishment Licensing

1. Product Sales

Sales by Product Type							
August 1 - August 31							
Product Type Pounds Sold Fluid Ounces Sold Total Sales							
Flower	83,818.43	0.00	\$126,276,684.91				
Shake/Trim	22,691.14	0.00	\$24,409,092.75				
Concentrate	2,815.09	0.00	\$14,744,957.92				
Inhalable Compound Concentrate	6,284.49	0.00	\$26,169,091.03				
Vape Cartridge	8,712.08	0.00	\$51,112,836.46				
Kief	20.34	0.00	\$79,435.80				
Infused-Edible	308,526.12	88.25	\$26,065,030.67				
Infused Non-Edible Solid	1,608.65	0.00	\$674,557.63				
Infused Liquid	0.00	806,888.86	\$941,732.52				
Infused Non-Edible Liquid	0.00	20,803.43	\$154,699.75				
August Total	434,476.34	827,780.54	\$270,628,119.44				

Additional Sales Information			
August 1 - August 31			
Category Amount			
Sales To Date (Aug 31)	\$5,865,903,004.41		
Sales Deliveries	\$5,515,192.70		
Average Retail Flower Price (oz.) \$94.16			

2. Plants

Plants			
Active Plants			
As of August 31, 2023			
Plant State Number			
Immature	300,791		
Vegetative	467,846		
Flowering	811,032		

Destroyed & Harvested Plants			
August 1 - August 31			
Plant State Number			
Immature - Destroyed	207,070		
Vegetative - Destroyed 49,042			
Flowering - Destroyed	20,412		
Plants Harvested 327,619			

3. Packages and Inventory

Packages			
As of August 31, 2023			
Package State Number			
Active	2,738,292		
On Hold	1,246		
In Transit	32,330		
August 1 - August 31			
Package State	Number		
Finished	68,940		

Inventory			
As of August 31, 2023			
Category Amount (lbs.)			
Flower at Growers (Test Passed)	56,862.25		
Flower at Retailers	91,597.62		
Flower at Processors	141,666.71		
Fresh Frozen Flower at Processors	119,761.35		
Concentrates at Processors	78,278.27		
Infused Solids at Processors	1,102,645.20		
Infused Liquids at Processors (Fl. Oz.)	2,750,940.67		

4. <u>Transfers</u>

Shipped Products			
August 1 - August 31			
License Type Shipped Pounds Fluid Ounces Sh			
Class A Marijuana Grower	418.65	0.00	
Class B Marijuana Grower	9,998.88	0.00	
Class C Marijuana Grower	225,483.26	6,504.10	
Excess Grower	5,810.67	0.00	
Microbusiness	4.84	0.77	
Class A Microbusiness	0.92	0.00	
Processor	670,610.25	1,808,509.63	
Retailer	14,813.98	40,153.79	
Safety Compliance Facility	62.85	0.00	
Secure Transporter	772,045.78	1,654,747.63	

Transfers		
August 1 - August 31		
Transfer Type Number		
Completed	36,101	
Voided	616	

5. <u>Initial Applications</u>

	Initial Applications			
	Aug	gust 1 - August 3	31	
	Applications Received	Licenses Issued	Licenses Denied	
Prequalification	57	51	0	
Class A Marijuana Grower	1	0	0	
Class B Marijuana Grower	7	2	0	
Class C Marijuana Grower	19	15	0	
Excess Grower	0	0	0	
Processor	8	4	0	
Retailer	13	18	0	
Class A Microbusiness	0	0	0	
Microbusiness	0	1	0	
Secure Transporter	1	0	0	
Safety Compliance Facility	1	0	0	
Designated Consumption Facility	0	0	0	
Educational Research License	1	0	0	
Marihuana Event Organizer	2	1	0	
Temporary Marijuana Event	2	0	0	
Social Equity Class A Marijuana Grower	0	0	0	
Social Equity Class B Marijuana Grower	1	1	0	
Social Equity Class C Marijuana Grower	3	6	0	
Social Equity Excess Grower	0	0	0	
Social Equity Processor	1	2	0	
Social Equity Retailer	6	0	0	
Social Equity Class A Microbusiness	0	0	0	
Social Equity Microbusiness	0	1	0	
Social Equity Secure Transporter	0	0	0	
Social Equity Safety Compliance Facility	0	0	0	
Social Equity Designated Consumption	0	0	0	
Social Equity Marihuana Event Organizer	0	0	0	
Social Equity Marijuana Temporary Event	0	0	0	
August Total	123	102	0	

6. Renewal Applications

	Renewal Applications			
	Au	ıgust 1 - August	31	
	Applications Received	Licenses Issued	Licenses Denied	
Class A Marijuana Grower	1	1	0	
Class B Marijuana Grower	2	4	0	
Class C Marijuana Grower	57	66	0	
Excess Grower	3	1	0	
Processor	9	10	0	
Retailer	38	57	0	
Class A Microbusiness	1	0	0	
Microbusiness	0	0	0	
Secure Transporter	1	1	0	
Safety Compliance Facility	2	1	0	
Designated Consumption Establishment	0	0	0	
Educational Research License	0	0	0	
Marihuana Event Organizer	0	1	0	
Social Equity Class A Marijuana Grower	0	0	0	
Social Equity Class B Marijuana Grower	2	2	0	
Social Equity Class C Marijuana Grower	10	15	0	
Social Equity Excess Grower	0	0	0	
Social Equity Processor	1	0	0	
Social Equity Retailer	4	4	0	
Social Equity Class A Microbusiness	0	0	0	
Social Equity Microbusiness	0	0	0	
Social Equity Secure Transporter	1	0	0	
Social Equity Safety Compliance Facility	0	0	0	
Social Equity Designated Consumption	0	0	0	
Social Equity Marihuana Event Organizer	2	2	0	
August Total	134	165	0	

7. Active Licenses

	Active Licenses
	As of August 31, 2023
Class A Marijuana Grower	9
Class B Marijuana Grower	103
Class C Marijuana Grower	820
Excess Grower	113
Processor	238
Retailer	716
Class A Microbusiness	6
Microbusiness	10
Secure Transporter	22
Safety Compliance Facility	25
Designated Consumption Establishment	2
Educational Research License	0
Marijuana Event Organizer	44
Temporary Marijuana Event	0
August Total	2108

8. Application Processing Time

Application Processing Days (Calendar Days)			
August 1 - August 31			
License Type	Initial Applications	Renewal Applications	
Prequalification	42.73	-	
Class A Marijuana Grower	-	31.50	
Class B Marijuana Grower	42.00	29.50	
Class C Marijuana Grower	45.07	13.21	
Excess Grower	-	8.00	
Processor	48.25	21.60	
Retailer	31.33	24.08	
Class A Microbusiness	-	-	
Microbusiness	55.00	-	
Secure Transporter	-	7.00	
Safety Compliance Facility	-	19.00	
Designated Consumption Establishment	-	-	
Educational Research License	-	-	
Marijuana Event Organizer	86.00	5.00	
Temporary Marijuana Event	-	-	
Social Equity Class A Marijuana Grower	-	-	
Social Equity Class B Marijuana Grower	18.00	15.00	
Social Equity Class C Marijuana Grower	18.17	14.40	
Social Equity Excess Grower	-	-	
Social Equity Processor	43.00	-	
Social Equity Retailer	-	13.50	
Social Equity Class A Microbusiness	-	-	
Social Equity Microbusiness	36.00	-	
Social Equity Secure Transporter	-	-	
Social Equity Safety Compliance Facility	-	-	
Social Equity Designated Consumption Establishment	-	-	
Social Equity Marijuana Event Organizer	-	4.00	
Social Equity Temporary Marijuana Event	-	-	
August Step 2 Average	37.39	18.11	
August Total Average	42.32	-	

9. Actions Taken by the CRA

Disciplinary Actions Taken by the CRA				
August 1 - August 31				
License Type	Warning	Formal Complaint	Consent Order	Final Order
Class A Marijuana Grower	0	0	0	0
Class B Marijuana Grower	0	2	0	0
Class C Marijuana Grower	4	34	7	0
Excess Grower	0	0	0	0
Processor	1	11	0	0
Retailer	4	24	4	0
Microbusiness	3	0	0	0
Secure Transporter	0	3	1	0
Safety Compliance Facility	0	0	2	0
Designated Consumption Establishment	1	0	0	0
Marijuana Event Organizer	0	0	0	0
Temporary Marijuana Event	0	0	0	0

10. Applications not Processed within Established Time Requirements

Applications Not Timely Processed		
August 1 - August 31		
Initial Renewal		
0%	0%	

11. Complaints and Investigations

Complaints and Investigations		
August 1 - August 31		
Enforcement & Legal Data	Amount	
Number of Complaints Received	199	
Number of Investigations Opened	138	
Number of Investigations Closed	84	
Average Time to Complete an Investigation* (Calendar Days)	89.8	
Number of Enforcement Actions Taken*	183	
* Includes both MMFL and AU data		

12. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity. Provided are all final orders for denials.

Approximate Amounts: 0

Number of administrative hearings pertaining to each regulated activity.

"Regulated activity" means the particular activities, entities, facilities, and industries regulated by the agencies. Provided are all the hearings that have been involved with the CRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 0 Litigation: 0

Circuit Court Appeals: 0

13. Revenue and Expenses

	Application Fees			
	August 1 - August 31			
	Prequalification Social Equity Total			
August	\$138,000	\$8,250	\$146,250	

	Regulatory Assessment Fees						
	August 1 - August 31						
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness
August	\$0	\$12,000	\$263,589	\$0	\$581	\$0	\$8,300
	Class A Microbusiness	Processor	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower
August	\$0	\$122,894	\$273,903	\$0	\$0	\$0	\$0
	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	
August	\$0	\$91,134	\$0	\$0	\$0	\$7,470	
	Social Equity Class A Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event	
August	\$0	\$30,296	\$0	\$0	\$0	\$0	
	Total Regulatory Assessment Fees						
August	\$810,167						

	Renewal Fees					
	August 1 - August 31					
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower
August	\$1,200	\$12,000	\$1,424,000	\$0	\$0	\$72,000
	Microbusiness	Class A Microbusiness	Processor	Retailer	Safety Compliance Facility	Secure Transporter
August	\$0	\$0	\$226,000	\$615,000	\$15,000	\$35,000
	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment	Social Equity Marijuana Event Organizer	Social Equity Excess Grower
August	\$0	\$8,400	\$183,600	\$0	\$1,300	\$0
	Social Equity Microbusiness	Social Equity Class A Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter
August	\$0	\$0	\$21,600	\$15,000	\$0	\$15,000
			Total Rene	ewal Fees		_
August	\$2,645,100					

	Total Licensing Revenue Collected	
	August 1 - August 31	
	Amount	
August	\$3,601,517	

	Expenses
	August 1 - August 31
	Amount
State Employee Wages	\$849,931.83
State Employee Benefits	\$370,883.64
Materials and Equipment	\$330,971.63
August Total	\$1,551,787.10

14. Social Equity Applications

	Social Equity Applications			
	August 1 - August 31			
	Received Eligible Ineligible			
August	13 7 0			

15. Social Equity Education & Outreach

	Outreach Sessions	
	August 1 - August 31	
	Sessions Held	
August	2	

16. Social Equity Application Assistance Provided

	Application Assistance Provided		
	August 1 - August 31		
	Number of Times		
August	2		

17. Municipalities Opted In or Out of MRTMA

Municipalities		
As of August 31, 2023		
Opted In	Opted Out	
136	1,372	

18. Marihuana Retailers Approved for Home Delivery

Home Deliveries	
As of August 31, 2023	
Marihuana Retailers	
324	

19. Total Number of Employees Under the MMFLA and MRTMA

Number of Employees
As of August 31, 2023
33,571

Medical Marijuana Registry Program

1. <u>Initial Applications</u>

Initial Applications			
August 1 - August 31			
Received Issued Denied			
3,264	3,026	321	

2. Renewal Applications

Renewal Applications			
August 1 - August 31			
Received Issued Denied			
1,132	1,105	54	

3. Application Processing Time

Initial Applications (Calendar Days)						
August 1 - August 31						
	Approvals			Denials		
Paper	Online	Combined	Paper	Online	Combined	
1.65	0.04	0.53	1.91	0.41	1.45	

Renewal Applications (Calendar Days)					
August 1 - August 31					
Approvals			Denials		
Paper	Online	Combined	Paper	Online	Combined
1.64	0.03	0.57	1.83	0.56	1.41

4. Number of Applications Filed for Registry Identification Cards

	A	Applications Filed for Registry Identification Cards					
		August 1 - August 31					
	Original Applications		Renewals			Grand Total	
	Paper	Online	Total	Paper	Online	Total	
August	1,067	2,197	3,264	380	752	1,132	4,396

5. Number of Qualifying Patients and Primary Caregivers Approved in Each County

As of August 31, 2023						
County	Patients	Caregivers		County	Patients	Caregivers
Alcona	245	30		Lake	100	14
Alger	374	42		Lapeer	1,733	249
Allegan	2,671	280		Leelanau	722	36
Alpena	514	33		Lenawee	1,500	177
Antrim	844	74		Livingston	2,223	175
Arenac	546	69		Luce	45	5
Baraga	120	11		Mackinac	125	10
Barry	981	111		Macomb	14,223	1,451
Bay	2,573	171		Manistee	197	18
Benzie	799	62		Marquette	158	27
Berrien	2,024	294		Mason	190	18
Branch	878	178		Mecosta	129	18
Calhoun	1,163	141		Menominee	213	47
Cass	717	121		Midland	1,310	127
Charlevoix	206	16		Missaukee	103	8
Cheboygan	396	35		Monroe	2,293	212
Chippewa	457	38		Montcalm	1,034	177
Clare	824	159		Montmorency	62	15
Clinton	1,562	158		Muskegon	1,446	152
Crawford	644	55		Newaygo	756	106
Delta	378	54		Oakland	21,386	1,680
Dickinson	258	60		Oceana	525	96
Eaton	1,608	179		Ogemaw	248	25
Emmet	89	8		Ontonagon	53	10
Genesee	5,079	578		Osceola	182	40
Gladwin	17	4		Oscoda	131	10
Gogebic	201	44		Otsego	58	5
Grand Traverse	1,105	63		Ottawa	1,753	123
Gratiot	146	18		Out of State	0	4
Hillsdale	468	75		Presque Isle	71	6
Houghton	181	15		Roscommon	313	21
Huron	327	16		Saginaw	1,713	178
Ingham	1,211	147		Saint Clair	2,267	249
Ionia	143	23		Saint Joseph	328	52
losco	93	3		Sanilac	442	37
Iron	78	16		Schoolcraft	21	7
Isabella	319	33		Shiawassee	1,307	136
Jackson	2,461	225		Tuscola	1,715	232
Kalamazoo	1,568	152		Van Buren	823	118
Kalkaska	220	26		Washtenaw	6,254	427
Kent	4,299	290		Wayne	26,780	1,675
Keweenaw	120	9		Wexford	711	94
				Total	134,550	12,383

6. Registry Identification Cards Revoked

Registry Identification Cards Revoked		
Month Revoked		
August	0	

7. Nature of the Debilitating Medical Conditions of the Qualifying Patients.

As of August 31, 2023			
Condition	Percent of Total		
Agitation of Alzheimer's Disease	0.00		
AIDS	0.10		
Amyotrophic Lateral Sclerosis	0.05		
Arthritis	21.84		
Autism	0.77		
Cachexia or Wasting Syndrome	0.38		
Cancer	3.34		
Cerebral Palsy	0.17		
Chronic Pain	60.73		
Colitis	0.53		
Crohn's Disease	0.53		
Glaucoma	1.22		
Hepatitis C	0.60		
HIV Positive	0.48		
Inflammatory Bowel Disease	0.94		
Muscle Spasms	7.25		
Nail Patella	0.02		
Obsessive Compulsive Disorder	1.97		
Parkinson's Disease	0.07		
Post-Traumatic Stress Disorder	8.26		
Rheumatoid Arthritis	1.27		
Seizures	1.66		
Severe and Chronic Pain	47.10		
Severe Nausea	6.51		
Spinal Cord Injury	0.79		
Tourette's Syndrome	0.12		
Ulcerative Colitis	0.41		

8. Number of Physicians Providing Written Certifications for Qualifying Patients

Physicians Providing Written Certifications		
As of August 31, 2023		
Month Physicians		
August	238	

9. Applications not Processed within Established Time Requirements

Applications not Timely Processed	
August 1 - August 31	
Initial	Renewal
0%	0%

10. Revenue and Expenses

	Revenue Collected
	August 1 - August 31
	Amount
August	\$164,700.00

	Expenses
	August 1 - August 31
	Amount
State Employee Wages	\$117,830.05
State Employee Benefits	\$50,552.79
Materials and Equipment	\$165,051.75
August Total	\$333,434.59